

New Contract and Supplier Management Guidance is now available on the Procurement Journey

New **Contract and Supplier Management (CSM) guidance** is now available on the **Procurement Journey**, supporting Scottish public sector organisations to manage contracts effectively from mobilisation through to exit.

The guidance provides practical advice to help improve consistency, manage risk, and deliver better outcomes and value for money.

What's new:

- clear expectations for effective contract and supplier management
- practical guidance covering key stages of the contract lifecycle, including new stations, case studies, FAQs, tools and templates
- support for managing performance, relationships, change and exit
- strong links to wider procurement policy and good practice
- new Contract and Supplier Management Guidance for non-procurement staff

The guidance is designed to help organisations:

- embed good contract management practices from the outset
- strengthen supplier relationships and performance management
- manage change, risk and issues in a consistent and proportionate way
- support delivery of policy outcomes, including sustainability, fair work and community benefits

Find out more:

- **Access the new Contract and Supplier Management Guidance for [Route 1](#), [Route 2](#) and [Route 3](#)**
- **Access the new [Contract and Supplier Management Guidance for Non-Procurement Staff](#)**

Users are encouraged to review the guidance and consider how it can support current and future contracts.

There is a [**feedback form attached**](#), which we would appreciate you taking a few minutes to complete and submit. Feedback will help shape future improvements and ensure the guidance continues to meet the needs of users.

Please complete the feedback form by 5pm Friday 29 May 2026.

If you have an enquiry or experience any issues, please contact:
commercialcapability@gov.scot